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# Unit 1

# **Reservation and Reception**

### **Learning objectives**

In this unit, you will be able to

- 1 know the service etiquettes of reservation and reception;
- 2 know how to receive guests;
- 3 have a conversation about making a reservation.



# Part I Service etiquettes

#### 1. Warming up

Match the words with the correct pictures.

overseas escort (海外领队) national guide (全陪) local guide (地陪) tour guide (导游) overseas tourist (海外游客) tour flag (导游旗) tour guide certificate (导游证) airport (机场) international arrival (国际抵达处)













#### 2. Tips for etiquettes

A tour guide is a person employed by a travel company to assist people who are on holiday. There are four kinds of tour guide: overseas escort, national guide, local guide and destination guide. In traveling service, to receive overseas tourist at the airport by the guide is the start of the entire travel work. The guide should be dressed properly to receive guests. Some dresses are unsuitable for the service, for example, mini skirt and high-heeled shoes. Heavy makeup is not proper, either. To receive guests at the airport, the guide should find the international arrival and wait there with tour guide certificate and tour flag.

#### 3. Exercises

C. Mini skirt.

0	A tour guide is a person employed by a to assist people who are or				
	holiday.				
	A. school	B. travel company			
	C. government	D. leader			
2	The guide should wait the overseas tourists at the				
	A. domestic arrival	B. international arrival			
	C. parking	D. door of the airport			
What is not suitable for the dress of the tour guide?					
	A. Sport suit.	B. Jean.			

D. Low-heeled shoes.



## Part II Service procedure





## Part III Conversation

#### 1. Dialogue

A travel agent is answering a phone call from Ms. Baker, a potential client.

Chen Gang: Good morning, China International Travel Service. May I help you?

**Ms. Baker:** Can you recommend a sightseeing route for us?

**Chen Gang:** Sure, we have all kinds of routes. What kind of places would you like to visit?

**Ms. Baker:** Beijing. We hope to stay there for two days. Can you help us book a nice hotel?

**Chen Gang:** Sure. We happen to have a group leaving for Beijing tomorrow. We'll be gathering at the front door and leaving at seven in the morning. Would that work?

Ms. Baker: All right. May I know how much this trip costs?

Chen Gang: 890 yuan per person.Ms. Baker: There are eight people.

**Chen Gang:** No problem. But please be sure to meet here ten minutes earlier if you'll join us. I will go through the itinerary with you. The bus will leave right at seven o'clock.

Ms. Baker: I see. We'll discuss it and give you a message later.

#### 译文:

陈刚: 早上好,中国国际旅行社,能帮您做点什么?

贝克女士: 可以为我们介绍一条旅游路线吗?

陈刚: 好的! 我们有各种路线, 你们想到哪些地方玩?

**贝克女士**: 北京。我们想在那儿待两天,请帮我们安排好一点儿的宾馆,行吗?

陈刚: 好的! 明天刚好有一个团要前往北京。我们明天早上7点在门口集

合,可以吗?

贝克女士: 好啊。请问多少钱?

**陈刚**: 每人 890 元。 **贝克女士**: 我们有 8 个人。

陈刚: 没问题! 不过,如果你们参加,请明天一定提前10分钟到这儿集合.

我会向各位说明路线,7点准时出发。

贝克女士: 我知道了。我们商量一下之后给你消息。

#### New words

recommend 推荐 sightseeing 观光 route 路线 gather 集合 itinerary 旅行日程 discuss 讨论

#### 2. Exercise

1 Choose a word from above to match the picture.













2 Look at pictures and complete the dialogue.



- **A:** Is there anything \_\_\_\_\_, sir?
- **B:** What about your tours to Xi'an?
- a. to help you
- b. I can do for you
- c. you need



- **A:** ?
- **B:** Two days. Total price is three hundred and sixty yuan.
- a. May I know how much is it
- b. What about the trip
- c. Can you help us book a nice hotel



- **A:** What about the hotel?
- **B:** \_\_\_\_\_ at Forest Hotel. It's a five-star hotel.
- a. The name of the hotel
- b. The hotel
- c. We'd be staying

- 3 Read the dialogue and choose the best answer.
  - **A:** Good morning! Welcome to Huizhou Travel Agency.
  - **B:** Good morning!
  - **A:** What can I do for you?
  - **B:** I want to visit the places of interest in Beijing. Can you arrange a tour for me?
  - **A:** How long would you like to stay in that city?
  - **B:** Well, I'm afraid I can only spend three days there.
  - **A:** There is a three-day tour. You will have three full days in the city. It is a general tour of the city.
  - **B:** That sounds good. How much is the tour?
  - A: 960 yuan for each person.
  - **B:** What does it include?
  - **A:** It includes your air fare, your hotel and the meals.



#### **Questions:**

1) How long does the guest stay in Beijing?				
A. Three days.	B. Four days.	C. Two days.		
(2) How much is the to	ur?			
A. 690yuan.	B. 960yuan.	C. 396yuan.		

# Part IV Su

# Part IV Supplementary useful expressions

- 1 Welcome to Xinxin Travel Agency. What can I do for you? 欢迎来到新新旅行社,有什么要帮忙的?
- 2 Welcome. Xinxin Travel Agency is ready to offer service at any time. 欢迎光临,新新旅行社随时为您提供服务。
- 3 Good afternoon. Which traveling line do you want to consult? 下午好,请问您想咨询到哪里的旅游路线呢?
- 4 Have you reserved in advance?

请问您有预订吗?

- **5** We have to confirm the client's information. Can I have your name, please? 我们需要确认一下客户信息。请问您叫什么名字?
- 6 You have reserved a five-day tour to Beijing, is it right? 你们预订的是为期五天的北京之旅,对吗?
- 7 How many items are included in the tour fee? 旅游团费中包含哪些项目?
- 8 How often does this line set out? 这条路线多久一次?
- May I suggest you our 3-day-2-night package tour?
  我向您推荐 3 天 2 夜的包办游,好吗?
- 10 The total price is 1500 yuan including the fee of tour guide. 加上导游费,一共是 1500 元。



### Part V Role-play

Make dialogues according to the following situation.

- 1 Mr. Smith would like a three-day sightseeing tour of Yellow Mountain during the National Day holiday. He has made a reservation. He arrived at the front desk in Huanqiu Travel Agent and consulted some details about the trip.
- 2 Suppose you are a tourist and your partner is a travel agent. Please make a conversation in which you want to find out some information about your trip. There are two kinds of tour programs for Suzhou: a six-day tour by train and a five-day flying journey.



# Part VI Time for fun

## Receptionist

One day a guest called a general manager of a travel agency. He complained about the receptionist's stiff and impassive manner, which led to his cancellation of choosing the travel agency.

The general manager was so angry that he gave a call to the receptionist, pretending to be a guest. Annoyed at his rude attitude, the manager said, "Do you know who I am? How dare you speak in such way?"

**Receptionist:** How could I know?

General Manager: I'm the general manager of this travel agency.

**Receptionist:** Oh, you're the general manager. Then do you know who I am?

General Manager: I don't know.

**Receptionist:** You don't know! That's great! Then he hung up promptly.